

**Hailey College of Commerce**  
**SAMPLE QUESTIONS**  
**Entry Test: M. Com (3.5 years)**

These questions and content may or may not be representative of questions you may see in the entrance test. **They are meant for the help of the candidates and in no way are a full representative of level of difficulty or exact type of questions or number of questions that will be given in the entrance test.**

The test will contain MCQs of 4 different categories as given below. **The total duration of the test is 90 minutes and total number of questions will be 80.**

For the convenience of the candidates, the answers to the MCQs are given in bold. On the test day, candidates will be required to fill an appropriate circle on an answer sheet depending on the correct answer. A specimen of answer sheet can be found with this sample test.

**Section I: English Language Skills including verbal ability**

1. This is \_\_\_\_\_ most beautiful picture I have ever seen.

- a. **the**
- b. a
- c. some
- d. an
- e. new

2. Which of the following is correct?

- a. Sun rises in East.
- b. The Sun rises in East.
- c. Sun rises in the East.
- d. The sun rise in the East.
- e. **The Sun rises in the East.**

3. The antonym of **Wet** is:

- a. Humid
- b. **Parched**
- c. Soak
- d. Damp
- e. Sundry

The following passage is taken from an online encyclopedia. Read it and answer the following question (You may be asked to answer several questions from a bit longer passage):

Reading comprehension is defined as the level of understanding of writing. Proficient reading depends on the ability to recognize words quickly and effortlessly. If word recognition is difficult, students use too much of their processing capacity to read individual words, which interferes with their ability to comprehend what is read. Many educators believe that students need to learn to analyze text (comprehend it) even before they can read it on their own, and

comprehension instruction generally begins in pre-Kindergarten or Kindergarten. But some other educators consider this reading approach to be completely backward for very young students, arguing that the students must learn how to decode the words in a story through phonics before they can analyze the story itself.

4. Reading comprehension test helps to gauge the level of
  - a. How students understand English
  - b. How students understand written English
  - c. How students understand writings in the language under consideration**
  - d. Ability of speaking a language
  - e. Understanding very difficult words and phrases

### **Section 2: General Knowledge**

5. In Pakistan, Federal Government budget is prepaid by:
  - a. National Assembly
  - b. President of Pakistan
  - c. State Bank of Pakistan
  - d. Ministry of Finance**
  - e. National Accountability Bureau
6. The currency of Germany is:
  - a. Pond
  - b. Dollar
  - c. Taka
  - d. Ringgit
  - e. Euro**
7. Which is the capital city of Qatar?
  - a. Doha**
  - b. Manila
  - c. Baku
  - d. Tbilisi
  - e. Harare
8. The International financial statistics is a compilation of financial data issued by:
  - a. The World Bank
  - b. IMF**
  - c. New York Stock Exchange
  - d. WTO
  - e. UNO

### Section 3: Quantitative/Analytical Ability

9. A medical student has to secure 40% marks to pass. He gets 40 and fails by 40 marks. Find the maximum marks?
- 250
  - 200**
  - 275
  - 225
  - 300
10.  $\frac{3}{5} - \frac{4}{15} = ?$
- $\frac{1}{3}$
  - $\frac{2}{3}$
  - $\frac{2}{5}$
  - $\frac{3}{5}$
  - None of the above
11. DAY : NIGHT ?
- Spring: Summer**
  - Wednesday: Monday
  - Man: Woman
  - Light: Dark
  - Road: Rail
12. Next alphabet in the series A, Z, B, Y, C, X, D is:
- Z
  - U
  - V
  - W**
  - X

### Section 4: Subject questions form Commerce

13. Which of the following would be direct labor?
- Personnel manager in a company servicing cars
  - Bricklayer in a construction company**
  - General manager in a chocolate company
  - Maintenance manager in a company producing cameras
  - Finance Manager
14. \_\_\_\_\_ is to lower the rate of exchange of currency officially:
- Appreciation
  - Devaluation**
  - Depreciation
  - Deflation
  - None of the above

15. The goods on which law of demand not applies are called:

- a. Services
- b. Consumer goods
- c. Giffon goods**
- d. Capital goods
- e. None of the above

16. Goods sent by the Head Office to the Branch, not received by the branch is credited by the Head Office to

- a. Branch account**
- b. Goods-in-Transit account
- c. Trading account
- d. Debtors account
- e. Profit and loss account